

2020-2021 Budget Virtual (4) - Update

9/16/2020

	A	B	C	D	E	F	G	H
1	Budget Code	Income/Expense Item Category	YTD Actuals	2020-2021 Adopted	2020-2021 Virtual Budget	type	Notes	2020-2021 Virtual Budget NOTES
2			Students - Marching Band (inc. Colorguard)		60			
3			Students - Concert Band		40			
4			Students - Symphonic Band		25			
5			Students - Wind Ensemble		35			
6			Winter Guard		15			
7			Jazz Band		17			
8			Combos		15			
9								
10								
11		<b>INCOME</b>						
12	1001	<b>General Fundraiser Income:</b>	<b>11,787</b>	<b>10,400</b>	<b>3,300</b>			
13		<b>year round fundraisers</b>						
14	1001c	Bingo	490	-	-	Misc		
15		<b>Fall quarter fundraisers</b>						
16	1001a	Gift Card Drawing	355	300	-	Misc		
17	1001d	Spirit Books	3,988	2,400	-	Misc	Profits credited to students	No per board - 7/7/20
18	1001e	See's Fundraiser	-	500	800	Misc		Xmas sales - 20-50% profit - Tentative 11/2-11/20 sale time
19	1001j	Yankee Candle (formerly Ponsettia Sales)	1,983	1,900	-	Misc	Profits credited to students	Yankee Candle closed their fundraising program
20	1001k	Double Good Popcorn Pop Up (formerly Football Pass)	-	500	500	Misc		Tentative Sept 2020 (Thurs-Sun) - 4 day online for direct delivery - 50% profit - Shipping ranges from \$4.95 to 14.95
21	1001m	Applebee's pancake breakfast	1,211	1,200	-	Misc		
22		<b>Winter/Spring quarter fundraisers</b>						
23	1001h	Mattress Fundraiser	2,805	2,800	2,000	Misc		Spring 2021
24	1001f	DeBrito Apple Sales	955	800	-	Misc	Profits credited to students	No apple sales due to in person distribution.
25	1002	<b>Concert ticket sales</b>	<b>2,355</b>	<b>4,400</b>	<b>2,400</b>			
26	1002a	Holiday jazz event	1,015	1,000	500	JB		Virtual event with online donations. Last year admissions and food totaled \$1K.
27	1002c	Spring Jazz Concert (Tabard)	(700)	1,000	500	JB	Have \$700 deposit prepaid from December 2019	Theatre will currently only allow 50% capacity
28	1002d	Fall Concert	750	800	400	Misc	Includes donations and bake sale	Virtual event - September
29	1002e	Winter Concert	1,290	800	400	Misc	Assumes \$5 admission	Virtual event - December
30	1002f	Spring Concert	-	800	600	Misc	Assumes \$5 admission	Virtual or live event - May
31	1007	<b>Music in the Parks Concessions</b>	<b>-</b>	<b>1,000</b>	<b>-</b>	Misc		

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32	1015	Music Marathon	29,390	28,000	20,000	Misc		Virtual and Vertical Raise only unless someone runs Silent Auction.
33	1016	eScrip	1	-	-	Misc		
34	1017	Amazonsmile	355	200	300	Misc		
35	1020	Music in the Parks festival hosting	-	2,000	-	Misc		
36	1021	Merchandise (Online store/FanCloth)	2,466	-	2,000	Misc	Fancloth raised \$552; negative because of MB clothing cost; if we do Fancloth again, we should have it as a fundraiser and I could have put MB apparel in with MB costs	We are researching another local vendor for possibilities maybe producing specialized band jackets. Also sell all current inventory.
37	1027	Dine-Outs	1,301	800	1,000	Misc		Aiming for 1 to 2 events per month (e.g. Pure Tea, Panda Express, Mod Pizza)
38	1101	Concert Band/Symphonic/WindEnsemble	9,900	10,000	6,688	CB	Actual 19-20 contributions about \$10K; some were assigned to reserves or fundraisers rather than Band Classes; contribution rate about 54%. \$125 per student for all classes, since not doing Logan. When miscellaneous type expenses considered, this program breaks even.	Based on following contributions \$ and %: CB & SB=\$125 @ 50% WE = \$150 @ 50%
39	1102	Marching Band / Color Guard	50,650	58,750	10,800	MB	Actual 19-20 contributions about \$52K; some were assigned to reserves or fundraisers rather than Marching Band/Color Guard; contribution rate was 73%. Proposed budget increases contributions to \$950 per student for all students to cover increased costs for travel to Southern California for Championships. Championships may need to be cancelled if sufficient funds aren't obtained for travel deposit and/or subsequent payments to travel company.	Based on following contributions \$ and %: \$300 @ 60%

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40	1103	Jazz Bands & Combos	2,775	4,000	2,430	JB	Actual 19-20 contributions about \$2800; some were assigned to reserves or fundraisers rather than Jazz Band; contribution rate was 40%. Proposed budget is based on <b>70%</b> contribution rate, \$125 per student in Jazz 1 and II, and \$100 per student for Combo. $(40 * \$125 + 8 * \$100) * .7$	Based on following contributions \$ and %: JB = \$150 @ 60% Combos = \$100 @60%
41	1104	Winter Guard	4,500	6,300	2,700	WG	Actual contributions about \$5100; some were assigned to reserves or fundraisers rather than Winter Guard. Assumes contribution rate of <b>70%</b> , \$500 per student, 18 students	Based on following contributions \$ and %: \$300 @ 60%
42	1106	Donations to General Fund	1,991	1,000	1,133	Misc		Using this line item as a place to zero out budget.
43	1107	Reserves (Misc Ledger)	8,664	-	-	Misc		
44	1108	Winter Percussion Showcase	-	-	-	WP		
45	1109	Fleetweek Competition	2,000	-	-	MB		
46		Income Totals	128,135	126,850	52,750			
47								
48		<b>EXPENDITURES</b>						
49	2303	Hotel WBA Championships	2,233	16,500	-	MB	Proposal includes buses & hotel through Onward at \$200 per student for 80 students, plus \$500 for practice field rental	
50	2304	Transportation	24,561	22,350	-			
51	2304a	Dublin Buses	2,630	2,700	-	MB	2 buses per show	
52	2304b	Mountain House Comp Buses	2,425	3,000	-	MB		
53	2304c	Independence HS Comp Buses	2,270	2,500	-	MB		
54	2304d	Logan HS Comp Buses	3,819	2,700	-	MB		
55	2304e	MB bus driver tips	-	400	-	MB	\$50 per driver per day per event ; need to ask Financial Secretary to provide to Band Director beforehand	
56	2304f	Truck Rental/Gas	1,919	3,800	-	MB		
57	2304g	Fleet Week Buses	2,700		-	MB		
58	2304h	Driver Tips WBA	-		-	MB	Included in Budget Code 2303	
59	2304i	Transportation WBA Championships	6,000		-	MB	Included in Budget Code 2303	
60	2304j	Truck Rental WBA Champ	1,608	3,000	-	MB	2 Trucks	
61	2304k	Spring bus driver tips	-	150	-	CB	\$50 per driver per day per event ; need to ask Financial Secretary to provide to Band Director beforehand	

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62	2304l	Santa Cruz Jazz Fest bus	-	1,600	-	JB	1 bus - 56	
63	2304m	Logan Band Fest Bus	-		-	CB		
64	2304o	CMEA Buses		2,500	-	CB		
65	2304p	Campana Jazz Festival Bus	1,190		-	JB		
66	<b>2602</b>	<b>Drummajor Camp</b>	-	<b>750</b>	-	MB		
67	<b>2603</b>	<b>Financial Aid</b>	<b>396</b>	-	-	Misc		
68	<b>2618</b>	<b>Equipment/Supplies</b>	<b>26,751</b>	<b>4,650</b>	<b>2,250</b>			
69	2618a	open	-		-			
70	2618b	misc equipment	175	500	500	Misc		
71	2618c	lease agreement	22,575	-	-	Misc		
72	2618e	Rifles	191		-	MB		
73	2618f	Show Flags	1,419	2,000	-	MB		
74	2618g	Sabers	-		-	MB		
75	2618h	Supplies-COLOR GUARD	118	150	150	MB		
76	2618i	MB Props	1,211	500	-	MB		
77	2618j	Field Paint	356	400	300	MB		
78	2618k	Flip Book Supplies	-	100	-	MIsc		
79	2618m	Percussion Supplies	707	1,000	1,300	Misc		Keyboard practice pads: (4 Marimba, 4 vibes, 3 xylophone, 3 bells)
80	<b>2619</b>	<b>Uniforms/Apparel</b>	<b>7,815</b>	<b>6,400</b>	<b>2,850</b>			
81	2619a	Uniforms-COLOR GUARD	2,810	2,000	-	MB		
82	2619b	MB Uniforms	-		-	MB		
83	2619c	Uniform Cleaning	900	1,300	-	MB		
84	2619d	Uniform Supplies	-	300	-	MB		
85	2619e	Membership Shirts MB	3,390	2,000	2,000	MB	Need to reduce order compared to 19-20	
86	2619f	Orange/Blue Membership Shirts	715	800	850	CB		Given free to Freshman and must purchase in later years if they need it.
87	<b>3007</b>	<b>Staff MB</b>	<b>28,775</b>	<b>30,000</b>	<b>17,000</b>	MB		Season ending on 11/13/20 - Up to 12 contractors paid hourly, meeting with groups of students virtual and in person 2x/wk for 4 hours per week. 15 weeks total.
88	<b>3008</b>	<b>Instrument Repairs/Supplies</b>	<b>450</b>	<b>500</b>	<b>250</b>	Misc		
89	<b>3009</b>	<b>Music</b>	<b>646</b>	<b>1,000</b>	<b>1,000</b>	CB		Hard copy or digital for all bands
90	<b>3010</b>	<b>Support Staff</b>	<b>3,077</b>	<b>3,000</b>	<b>3,500</b>	Misc		
91	<b>3010a</b>	<b>admin support</b>	<b>3,077</b>	<b>3,000</b>	<b>3,500</b>		Donation instead of payment.	
92	<b>3010b</b>	<b>charms financial system support</b>	-		-			
93	<b>4003</b>	<b>Winter Programs</b>	<b>7,609</b>	<b>7,500</b>	<b>7,500</b>			
94	4003a	Winter Guard	7,609	7,500	7,500	WG		Potential of 2-3 staff

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95	4003b	Winter Percussion	-		-	WP		
96	4004	Jr Saints	167	200	-	Misc		
97	5002	Staff Concert/Jazz	6,075	7,000	8,000			
98	5002a	day time sectionals	400	1,000	1,000	cb		One contractor - I.Doran
99	5002c	Instrument Clinicians	1,375	2,000	2,000	CB		Sax ensemble, brass band, oboe instructor: Nick, Isabelle, Ricardo
100	5002d	Jazz Clinicians	4,300	4,000	5,000	JB		Jazz II instructor & Jazz Combo instructors
101	5002e	Misc	-		-			
102	5002f	Winter Percussion	-		-			
103	5002o	Other Clinician	-		-			
104	5003	Event/Recognition Expenses	408	1,650	850			
105	5003a	CMEA Plaques	-	150	-	CB		
106	5003b	Student PINs MB Finals	316	400	300	MB		
107	5003c	Senior Corsages (Homecoming/Last Concert)	-	200	50	CB		Current inventory on hand with W.Valdez
108	5003f	Fleet week patches	-		-	MB		
109	5003g	MB Volunteer thank you	-	200	-	MB		Virtual thank you
110	5003i	Graduation cords	92	300	50	CB		Inventory on-site
111	5003j	Varsity letters / pins	-	200	100	CB		Inventory on-site
112	5003k	Student Awards (Seniors)	-	200	350	CB's		National Award Plaques: John Sousa combo, Louis Armstrong
113	6000	Competition Fees	1,600	3,750	150			
114	6000a	WBA Dues	100	2,150	150	MB		Membership fee
115	6000b	CMEA Festival Entry Concert	840		-	CB	Paid this year; credited to next year	
116	6000c	Honor Band Entry	-	200	-	CB		
117	6000e	Santa Cruz Registration	-	600	-	JB		
118	6000f	West Valley Registration	-		-			
119	6000g	Logan Festival	-		-	CB		
120	6000h	Campana Jazz Festival Entry	660		-	JB		
121	6000i	BOA Regional	-		-	MB		
122	6000j	Reno Band Festival Entry/Disneyland	-	800	-	JB		
123	6002	Show Design	13,070	12,000	2,350			
124	6002a	MB Arrangement (Music) - Lewis Norfleet	7,800	4,000	1,500	MB		Licensing fees for wind and percussion Raven music.
125	6002b	MB Show Design - Color Guard	-	-	-	MB		
126	6002c	MB Percussion Arrangement - Brian	-	3,000	-	MB		
127	6002d	MB Drill Design - Todd Ryan	4,000	4,000	-	MB		
128	6002e	MB music licensing	1,270	1,000	850	MB		Tresona licensing
129	6002f	MB Show Design	-	-	-	MB		
130	6006	Food services	324	4,700	-			

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131	6006a	Band Day Parent Event	118	200	-	Misc		
132	6006b	Banquet Marching Band	-	200	-	MB	potluck - STMAA provides paper products, utensils, table coverings etc.	
133	6006c	Wind Ensemble Festival Food	-		-	CB		
134	6006d	Senior Dinner @ WBA Championship	176	300	-	MB		
135	6006e	MB Competition Food	30	3,000	-	MB		
136	6006f	Food WBA Champ	-	1,000	-	MB		
137	6006g	Santa Cruz Meal	-		-	JB		
138	<b>9001</b>	<b>Financial fees</b>	<b>981</b>	<b>900</b>	<b>1,300</b>			
139	9001a	bank fees	209	200	200	Misc		
140	9001b	credit card processing fees	772	600	1,000	Misc		
141	9001c	paypal fees	-	-	-	Misc		
142	9001d	check Printing Fee	-	100	100	Misc		
143	<b>9002</b>	<b>Band Director Professional Development</b>	<b>346</b>	<b>500</b>	<b>500</b>	Misc	Sibelius Teaching Software, Final Cut Pro and Logix X Bundle	
144	<b>9009</b>	<b>Insurance</b>	<b>395</b>	<b>400</b>	<b>400</b>	Misc	Added a fidelity bond	
145	<b>9017</b>	<b>Printing/Office Supplies</b>	<b>490</b>	<b>600</b>	<b>700</b>			
146	9017a	Postage/Office Supplies	454	500	500	Misc		
147	9017b	Teacher Expense - Misc	35	100	200	Misc		
148	9017c	Printing	-		-	Misc		
149	<b>9023</b>	<b>Professional Fees/Subscriptions</b>	<b>2,576</b>	<b>2,500</b>	<b>4,150</b>			
150	9023a	Website	239	300	-	Misc	GoDaddy - \$400 annual cost; next renewal/due date in 2023; in transition to new website	
151	9023b	Charms	698	400	400	Misc	due in July	
152	9023c	iVolunteer	79	100	100	Misc	due in March	
153	9023d	P.O. Box Rental	92	100	100	Misc	due in July	
154	9023e	Tax Prep	1,398	1,500	1,500	Misc	Taxes & RRF-1 due Nov 15th, 1096 and 1099 due Jan 31st	
155	9023f	Music Subscriptions	-	-	1,950	Misc	Music First	Smart Music (\$1600) - \$10 per student plus \$40 per educator, Sight Reading Factory (\$350)- \$2 per student plus \$30 per educator.
156	9023h	CA Registry of Charitable Trusts	50	75	75	Misc	Due November 15 of each year	
157	9023i	Secretary of State form SI-100	20	25	25	Misc	Due 12/31; file online	
158		<b>Expense Totals</b>	<b>128,744</b>	<b>126,850</b>	<b>52,750</b>			
159								
160								
161		<b>Net Totals</b>	<b>\$ (608)</b>	<b>\$ -</b>	<b>\$ -</b>			