

	A	B	C	D	I	Q	R	S	T
1	Budget Code	Income/Expense Item Category	2018-2019 Actuals	2019-2020 Adopted	November Actuals	YTD Actuals	Variance	type	Notes
2		<b>Starting Balance</b>			\$29,432.97				
3		Income							
4	<b>1001</b>	<b>General Fundraiser Income:</b>	<b>\$13,203.03</b>	<b>\$ 11,550.00</b>	<b>\$ 1,617.02</b>	<b>\$5,720.41</b>	<b>(5,829.59)</b>		
5		<b>year round fundraisers</b>							
6	1001c	Bingo	\$2,678.00	\$ 150.00		\$490.00	<b>340.00</b>	Misc	
7		<b>Fall quarter fundraisers</b>							
8	1001h	Mattress Fundraiser	\$2,370.00	\$ 3,000.00		\$0.00	<b>(3,000.00)</b>	Misc	
9	1001d	Spirit Books	\$3,659.62	\$ 3,500.00		\$2,333.00	<b>(1,167.00)</b>	Misc	\$2000 Cost less \$700 in sponsorships
10	1001e	See's Candy	\$0.00	\$ 250.00		\$0.00	<b>(250.00)</b>	Misc	2019 proposal needs to designate a percentage for STMAA
11	1001a	Gift Card Drawing	\$201.06	\$ 500.00		\$0.00	<b>(500.00)</b>	Misc	
12	1001k	Parent home football game pass	\$1,319.37	\$ 1,300.00		\$0.00	<b>(1,300.00)</b>	Misc	
13	1001j	Yankee Candle (formerly Ponsettia Sales)	\$887.00	\$ 850.00	\$ 1,717.02	\$1,717.02	<b>867.02</b>	Misc	<i>Profits credited to students</i>
14	1001m	Applebee's pancake breakfast	\$927.98	\$ 900.00		\$1,211.39	<b>311.39</b>	Misc	
15		<b>Winter/Spring quarter fundraisers</b>							
16	1001f	DeBrito Apple Sales	\$1,160.00	\$ 1,100.00	\$ (100.00)	-\$31.00	<b>(1,131.00)</b>	Misc	From last year's sales
17	<b>1002</b>	<b>Concert ticket sales</b>	<b>\$2,132.06</b>	<b>\$ 4,750.00</b>	<b>\$ -</b>	<b>\$749.75</b>	<b>(4,000.25)</b>		
18	1002a	Holiday jazz event	\$1,499.06	\$ 1,500.00		\$0.00	<b>(1,500.00)</b>	JB	
19	1002c	Spring Jazz Concert	\$485.00	\$ 1,000.00		\$0.00	<b>(1,000.00)</b>	JB	
20	1002d	Fall Concert	\$0.00	\$ 750.00		\$749.75	<b>(0.25)</b>	Misc	Includes donations and bake sale
21	1002e	Winter Concert	\$0.00	\$ 750.00		\$0.00	<b>(750.00)</b>	Misc	<i>Assumes \$5 admission</i>
22	1002f	Spring Concert	\$148.00	\$ 750.00		\$0.00	<b>(750.00)</b>	Misc	<i>Assumes \$5 admission</i>
23	<b>1007</b>	<b>Music in the Parks Concessions</b>	<b>\$1,521.37</b>	<b>\$ 1,000.00</b>		<b>\$0.00</b>	<b>(1,000.00)</b>	Misc	
24	<b>1015</b>	<b>Music Marathon</b>	<b>\$20,183.23</b>	<b>\$ 27,500.00</b>		<b>\$0.00</b>	<b>(27,500.00)</b>	Misc	
25	<b>1016</b>	<b>eScrip</b>	<b>\$460.22</b>	<b>\$ 400.00</b>		<b>\$0.00</b>	<b>(400.00)</b>	Misc	
26	<b>1017</b>	<b>Amazonsmile</b>	<b>\$494.97</b>	<b>\$ 400.00</b>		<b>\$139.87</b>	<b>(260.13)</b>	Misc	
27	<b>1020</b>	<b>Music in the Parks festival hosting</b>	<b>\$2,000.00</b>	<b>\$ 4,000.00</b>		<b>\$0.00</b>	<b>(4,000.00)</b>	Misc	
28	<b>1021</b>	<b>Merchandise (Online store/FanCloth)</b>	<b>\$1,590.95</b>	<b>\$ 2,000.00</b>	<b>\$ (2,743.00)</b>	<b>-\$897.00</b>	<b>(2,897.00)</b>	Misc	Fancloth raised \$552; negative because of MB clothing cost; if we do Fancloth again, we should have it as a fundraiser
29	<b>1027</b>	<b>Dine-Outs</b>	<b>\$269.91</b>	<b>\$ 300.00</b>	<b>\$ 194.24</b>	<b>\$612.76</b>	<b>312.76</b>	Misc	
30	<b>1101</b>	<b>Concert Band/Symphonic/WindEnsemble</b>	<b>\$10,981.50</b>	<b>\$ 11,000.00</b>	<b>\$ 1,250.00</b>	<b>\$7,075.00</b>	<b>(3,925.00)</b>	CB	<i>Based on 2018/2019 actuals</i>
31	<b>1102</b>	<b>Marching Band</b>	<b>\$58,065.00</b>	<b>\$ 73,000.00</b>	<b>\$ 5,700.00</b>	<b>\$40,450.00</b>	<b>(32,550.00)</b>	MB	
32	<b>1103</b>	<b>Jazz Bands</b>	<b>\$4,765.00</b>	<b>\$ 6,500.00</b>		<b>\$800.00</b>	<b>(5,700.00)</b>	JB	<i>Jazz 1 - 20*200; Jazz 2 - 20*125</i>
33	<b>1104</b>	<b>Winter Guard</b>	<b>\$6,935.65</b>	<b>\$ 10,000.00</b>		<b>\$0.00</b>	<b>(10,000.00)</b>	WG	
34	<b>1106</b>	<b>Donations to General Fund</b>	<b>\$3,351.73</b>	<b>\$ 1,850.00</b>	<b>\$ 150.00</b>	<b>\$406.00</b>	<b>(1,444.00)</b>	Misc	
35	<b>1107</b>	<b>Reserves (Misc Ledger)</b>	<b>-\$619.03</b>	<b>\$ -</b>	<b>\$ 250.00</b>	<b>-\$3,415.00</b>	<b>(3,415.00)</b>	Misc	
36	<b>1108</b>	<b>Winter Percussion</b>	<b>\$25.00</b>			<b>\$0.00</b>	<b>0.00</b>	WP	
37	<b>1109</b>	<b>Fleetweek Competition</b>	<b>\$10,000.00</b>	<b>\$ 4,000.00</b>		<b>\$2,000.00</b>	<b>(2,000.00)</b>	MB	

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1	Budget Code	Income/Expense Item Category	2018-2019 Actuals	2019-2020 Adopted	November Actuals	YTD Actuals	Variance	type	Notes
38		<b>Income Totals</b>	<b>\$135,346.34</b>	<b>\$ 158,250.00</b>	<b>\$ 6,418.26</b>	<b>\$53,641.79</b>	<b>(104,608.21)</b>		
39									
40		<b>Expenditures</b>							
41	2303	Hotel WBA Championships	\$2,553.60	\$ 4,000.00	\$ 439.00	\$439.00	\$ (3,561.00)	MB	Rehearsal Field Rental
42	2304	Transportation	\$12,415.19	\$ 32,450.00	\$ 7,755.00	\$8,403.62	\$ (24,046.38)		
43	2304a	Dublin	\$0.00	\$ 2,700.00	\$ 2,630.00	\$2,630.00	(70.00)	MB	
44	2304b	Gilroy HS Comp Buses	\$2,334.88	\$ 2,500.00	\$ 2,425.00	\$2,425.00	(75.00)	MB	2 buses
45	2304c	Independence HS Comp Buses	\$2,200.00	\$ 2,500.00		\$0.00	(2,500.00)	MB	2 buses
46	2304d	Logan HS Comp Buses	\$0.00	\$2,700.00		\$648.62	(2,051.38)	MB	Cancelled WE trip from Spring 2019
47	2304e	MB bus driver tips	\$0.00	\$600.00		\$0.00	(600.00)	MB	\$50 per driver per day per event
48	2304f	Truck Rental/Gas	\$1,262.06	\$2,700.00		\$0.00	(2,700.00)	MB	1 truck per competition (assume \$540 a show)
49	2304g	Fleet Week Buses	\$2,600.00	\$ 2,700.00	\$ 2,700.00	\$2,700.00	0.00	MB	2 buses
50	2304h	Driver Tips WBA	\$0.00	\$ 400.00		\$0.00	(400.00)	MB	\$50 per driver per day
51	2304i	Transportation WBA Championships	\$0.00	\$ 6,000.00		\$0.00	(6,000.00)	MB	2 buses
52	2304j	Truck Rental WBA Champ	\$0.00	\$ 2,000.00		\$0.00	(2,000.00)	MB	2 Trucks
53	2304k	Spring bus driver tips	\$0.00	\$ 150.00		\$0.00	(150.00)	CB	50 per trip
54	2304l	Santa Cruz Jazz Fest bus	\$1,546.25	\$ 1,600.00		\$0.00	(1,600.00)	JB	1 bus - 56
									1 bus - 56
55	2304m	Logan Band Fest Bus		\$ 1,600.00		\$0.00	(1,600.00)	CB	Used for CMEA
56	2304o	CMEA Bus	\$2,472.00	\$ 2,500.00			(2,500.00)	CB	
57	2304p	Campana Jazz Festival Bus	\$0.00	\$ 1,800.00		\$0.00	(1,800.00)	JB	1 bus - 56
58	2602	Drummajor Camp	\$ -	\$ 750.00		\$ -	(750.00)	MB	Waiting for check requests
59	2603	Financial Aid	\$ -			\$ -	0.00		
60	2618	Equipment/Supplies	\$33,413.68	\$ 32,125.00	\$ 1,005.32	\$20,465.12	(11,659.88)		
61	2618a	open	\$2,179.54			\$0.00	0.00		
62	2618b	misc equipment	\$1,005.40	\$ 1,000.00		\$174.79	(825.21)	Misc	
63	2618c	lease agreement	\$22,574.75	\$ 22,875.00		\$17,073.15	(5,801.85)	Misc	FY 20 should be final year
64	2618e	Rifles	\$0.00	\$ 500.00		\$190.81	(309.19)	CG	
65	2618f	Show Flags	\$1,820.04	\$ 2,000.00	\$ 749.88	\$1,972.51	(27.49)	CG	
66	2618g	Sabers	\$1,616.45	\$ 2,000.00		\$0.00	(2,000.00)	CG	
67	2618h	Supplies-COLOR GUARD	\$119.58	\$ 150.00		\$117.98	(32.02)	CG	
68	2618 i	MB Props	\$984.90	\$ 1,500.00	\$ 111.98	\$111.98	(1,388.02)	MB	
69	2618j	Field Paint	\$492.34	\$ 500.00		\$355.95	(144.05)	MB	
70	2618k	Flip Book Supplies	\$46.90	\$ 100.00		\$0.00	(100.00)	MIsc	
71	2618m	Percussion Supplies	\$2,573.78	\$ 1,500.00	\$ 143.46	\$467.95	(1,032.05)	Misc	
72	2619	Uniforms/Apparel	\$6,073.96	\$ 6,200.00	\$ 2,622.00	\$3,479.73	(2,720.27)		
73	2619a	Uniforms-COLOR GUARD	\$1,537.03	\$ 2,500.00	\$ 2,622.00	\$2,764.85	264.85	CG	
74	2619b	MB Uniforms	-\$2.99			\$0.00	0.00	MB	
75	2619c	Uniform Cleaning	\$2,079.00	\$ 1,300.00		\$0.00	(1,300.00)	MB	
76	2619d	Uniform Supplies	\$909.37	\$ 400.00		\$0.00	(400.00)	MB	

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1	Budget Code	Income/Expense Item Category	2018-2019 Actuals	2019-2020 Adopted	November Actuals	YTD Actuals	Variance	type	Notes
77	2619e	Membership Shirts MB	\$1,025.86	\$ 1,300.00		\$0.00	(1,300.00)	MB	
78	2619f	Orange/Blue Membership Shirts	\$525.69	\$ 700.00		\$714.88	14.88	CB	
79	<b>3007</b>	<b>Staff MB</b>	<b>\$ 37,455.00</b>	<b>\$ 30,000.00</b>	<b>\$ 6,562.50</b>	<b>\$ 28,775.00</b>	<b>(1,225.00)</b>	MB	
80	<b>3008</b>	<b>Instrument Repairs/Supplies</b>	<b>\$ 222.00</b>	<b>\$ 1,000.00</b>		\$ -	(1,000.00)	Misc	
81	<b>3009</b>	<b>Music</b>	<b>\$ 1,888.01</b>	<b>\$ 500.00</b>		\$ 121.50	(378.50)	CB	
82	<b>3010</b>	<b>Support Staff</b>	<b>\$ 4,108.65</b>	<b>\$ 4,500.00</b>	<b>\$ -</b>	<b>\$1,526.19</b>	<b>(2,973.81)</b>	Misc	
83	<b>3010a</b>	<b>admin support</b>	\$4,108.65	\$ 4,500.00		\$1,526.19	(2,973.81)		
84	<b>3010b</b>	<b>charms financial system support</b>	\$0.00			\$0.00	0.00		
85	<b>4003</b>	<b>Winter Programs</b>	<b>\$4,450.00</b>	<b>\$ 10,000.00</b>	<b>\$ 275.00</b>	<b>\$275.00</b>	<b>(9,725.00)</b>		
86	4003a	Winter Guard	\$3,900.00	10000	275	\$275.00	(9,725.00)	WG	Registration
87	4003b	Winter Percussion	\$550.00			\$0.00	0.00	WP	
88	<b>4004</b>	<b>Jr Saints</b>	<b>\$ 97.05</b>	<b>\$ 150.00</b>	<b>\$ 287.05</b>	<b>\$ 167.05</b>	<b>17.05</b>	Misc	
89	<b>5002</b>	<b>Staff Concert/Jazz</b>	<b>\$ 7,341.18</b>	<b>\$7,000.00</b>	<b>\$0.00</b>	<b>\$800.00</b>	<b>(6,200.00)</b>		
90	5002a	day time sectionals	\$937.93			\$400.00	400.00		
91	5002c	Instrument Clinicians	\$850.00	\$ 2,000.00		\$0.00	(2,000.00)	CB	Oboe Clinician
92	5002d	Jazz Clinicians	\$4,950.00	\$ 5,000.00		\$400.00	(4,600.00)	JB	
93	5002e	Misc	\$0.00			\$0.00	0.00		
94	5002f	Winter Percussion	\$0.00			\$0.00	0.00		
95	5002o	Other Clinician	\$603.25			\$0.00	0.00		
96	<b>5003</b>	<b>Event/Recognition Expenses</b>	<b>\$737.00</b>	<b>\$1,950.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>(1,950.00)</b>		
97	5003a	CMEA Plaques	\$0.00	\$ 150.00		\$0.00	(150.00)	CB	
98	5003b	Student PINs MB Finals	\$358.75	\$ 400.00		\$0.00	(400.00)	MB	
99	5003c	Senior Corsages (Homecoming/Last Concert)	\$0.00	\$ 200.00		\$0.00	(200.00)	CB	
100	5003f	Fleet week patches	\$0.00	\$ 300.00		\$0.00	(300.00)	MB	
101	5003g	MB Volunteer thank you	\$0.00	\$ 200.00		\$0.00	(200.00)	MB	
102	5003i	Graduation cords	\$0.00	\$ 300.00		\$0.00	(300.00)	CB	
103	5003j	Varsity letters	\$176.35	\$ 200.00		\$0.00	(200.00)	CB	
104	5003k	Student Awards	\$201.90	\$ 200.00		\$0.00	(200.00)	CB	
105	<b>6000</b>	<b>Competition Fees</b>	<b>\$3,755.00</b>	<b>\$ 4,050.00</b>	<b>\$ 660.00</b>	<b>\$1,580.00</b>	<b>(2,470.00)</b>		
106	6000a	WBA Dues	\$2,425.00	\$ 1,400.00		\$100.00	(1,300.00)	MB	Due 8/31; 2019 paid early in May. This can be used to cover 2020 costs or other unanticipated MB costs
107	6000b	CMEA Festival Entry Concert	\$750.00	\$ 750.00		\$0.00	(750.00)	CB	
108	6000c	Honor Band Entry	\$0.00	\$ 200.00		\$0.00	(200.00)	CB	
109	6000e	Santa Cruz Registration	\$580.00	\$ 600.00		\$0.00	(600.00)	JB	
110	6000f	West Valley Registration	\$0.00			\$0.00	0.00		
111	6000g	Logan Festival	\$0.00	\$ 400.00		\$0.00	(400.00)	CB	
112	6000h	Campana Jazz Festival Entry	\$0.00	\$ 700.00	\$ 660.00	\$660.00	(40.00)	JB	
113	6000i	BOA Regional	\$0.00			\$0.00	0.00	MB	
114	6000j	Reno Band Festival Entry	\$0.00			\$820.00	820.00	JB	
115	<b>6002</b>	<b>Show Design</b>	<b>\$13,226.80</b>	<b>\$ 12,900.00</b>	<b>\$ 1,270.00</b>	<b>\$8,770.00</b>	<b>(4,130.00)</b>		

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1	Budget Code	Income/Expense Item Category	2018-2019 Actuals	2019-2020 Adopted	November Actuals	YTD Actuals	Variance	type	Notes
116	6002a	MB Arrangement (Music)	\$4,000.00	\$ 4,000.00		\$3,500.00	(500.00)	MB	
117	6002b	MB Show Design - Color Guard	\$700.00	\$ 700.00		\$0.00	(700.00)	CG	Choreography
118	6002c	MB Percussion Arrangement	\$3,000.00	\$ 3,000.00		\$0.00	(3,000.00)	MB	
119	6002d	MB Drill Design - Todd Ryan	\$4,000.00	\$ 4,000.00		\$4,000.00	0.00	MB	
120	6002e	MB music licensing	\$826.80	\$ 200.00	\$ 1,270.00	\$1,270.00	1,070.00	MB	
121	6002f	MB Show Design	\$700.00	\$ 1,000.00		\$0.00	(1,000.00)	MB	
122	<b>6006</b>	<b>Food services</b>	<b>\$736.55</b>	<b>\$ 5,000.00</b>	<b>\$ -</b>	<b>\$118.09</b>	<b>(4,881.91)</b>		
123	6006a	Band Day Parent Evennt	\$210.90	\$ 300.00		\$118.09	(181.91)	Misc	
124	6006b	Banquet Marching Band	\$170.27	\$ 250.00		\$0.00	(250.00)	MB	potluck - STMAA provides paper products, utensils, table coverings etc.
125	6006c	Wind Ensemble Festival Food	\$0.00			\$0.00	0.00	CB	
126	6006d	Senior Dinner @ WBA Championship	\$0.00	\$ 450.00		\$0.00	(450.00)	MB	
127	6006e	MB Competition Food	\$0.00	\$ 3,000.00		\$0.00	(3,000.00)	MB	
128	6006f	Food WBA Champ	\$0.00	\$ 1,000.00		\$0.00	(1,000.00)	MB	
129	6006g	Santa Cruz Meal	\$355.38			\$0.00	0.00	JB	
130	<b>9001</b>	<b>financial fees</b>	<b>\$1,005.84</b>	<b>\$ 1,300.00</b>	<b>\$ -</b>	<b>\$455.94</b>	<b>(844.06)</b>		
131	9001a	bank fees	\$121.00	\$ 200.00		\$42.00	(158.00)	Misc	
132	9001b	credit card processing fees	\$884.84	\$ 1,000.00		\$413.94	(586.06)	Misc	
133	9001c	paypal fees	\$0.00	\$ -		\$0.00	0.00	Misc	
134	9001d	check Printing Fee	\$0.00	\$ 100.00		\$0.00	(100.00)	Misc	
135	<b>9002</b>	<b>Band Director Professional Development</b>	<b>\$429.00</b>	<b>\$ 700.00</b>		<b>\$0.00</b>	<b>(700.00)</b>	Misc	
136	<b>9009</b>	<b>Insurance</b>	<b>\$255.00</b>	<b>\$ 300.00</b>	<b>\$ 395.00</b>	<b>\$395.00</b>	<b>95.00</b>	Misc	Added a fidelity bond
137	<b>9017</b>	<b>Printing/Office Supplies</b>	<b>\$789.13</b>	<b>\$ 800.00</b>	<b>\$ 66.62</b>	<b>\$224.95</b>	<b>(575.05)</b>		
138	9017a	Postage/Office Supplies	\$701.62	\$ 700.00	\$ 66.62	\$189.62	(510.38)	Misc	
139	9017b	Teacher Expense - Misc	\$62.50	\$ 100.00		\$35.33	(64.67)	Misc	
140	9017c	Printing	\$25.01			\$0.00	0.00	Misc	
141	<b>9023</b>	<b>Professional Fees/Subscriptions</b>	<b>\$2,374.79</b>	<b>\$ 2,575.00</b>	<b>\$ -</b>	<b>\$1,806.00</b>	<b>(769.00)</b>		
142	9023a	Website	\$384.14	\$ 400.00		\$0.00	(400.00)	Misc	GoDaddy - \$400 annual cost; next renewal in 2023; in transition to new website
143	9023b	Charms	\$395.00	\$ 400.00		\$349.00	(51.00)	Misc	
144	9023c	iVolunteer	\$79.00	\$ 80.00		\$0.00	(80.00)	Misc	due in March
145	9023d	P.O. Box Rental	\$82.00	\$ 100.00		\$92.00	(8.00)	Misc	
146	9023e	Tax Prep	\$1,377.30	\$ 1,500.00		\$1,315.00	(185.00)	Misc	Taxes & RRF-1 due Nov 15th, 1099 due Jan 31st
147	9023f	Music First Subscription	\$0.00	\$ -		\$0.00	0.00	Misc	
148	9023h	CA Registry of Charitable Trusts	\$57.35	\$ 75.00		\$50.00	(25.00)	Misc	Due November 15 of each year
149	9023i	Secretary of State form SI-100	\$0.00	\$ 20.00		\$0.00	(20.00)	Misc	annual update
150		<b>Expense Totals</b>	<b>\$133,327.43</b>	<b>\$158,250.00</b>	<b>\$21,337.49</b>	<b>\$77,802.19</b>	<b>(80,447.81)</b>		
151									
152		<b>Net Totals</b>	<b>\$ 2,018.91</b>	<b>\$ -</b>	<b>(\$14,919.23)</b>	<b>(\$24,160.40)</b>	<b>(24,160.40)</b>		
153		Ending Balance			\$14,513.74				